

WASHINGTON D.C. MARKET OVERVIEW

Washington, D.C. is Americas front yard – where the country's most treasured museums are located and monuments of our most revered figures stand. People travel from all over the world to see where the core identity of our country can be found – it's a place where revelers go to speak truth to power in an ever-changing cultural identity. Nearly seven million people call the Washington, D.C. region their home and roughly 20 million tourists spend \$7.1 billion annually. Washington, D.C. is the nations public forum, what are you waiting for?

Metro population of over

9.5 million



7th largest Core Based Statistical Area (CBSA) in the U.S.3

2nd highest commuter population in the U.S.

Home to 15 influential FORTUNE companies

Median household income

H 1 in the U.S.







AUDIENCE DEMOGRAPHICS

The Washington, D.C. region is known for being the most powerful city in the nation and with that comes one of the most educated workforces in the U.S. Nearly 53% of Washington, D.C. residents hold a bachelor degree or higher with a median income of \$69,235. Maybe you'll visit D.C. for the history and culture -- or maybe because it's a culinary destination with award-winning restaurants lining the streets of every trendy neighborhood. From Penn Quarter to Capital Hill; you'll never experience a dull moment.

46.8% of the population has a college degree



64% of the labor force

is in higher level positions in professional, business, education, health and government





DC welcomed a record 21.3 million visitors

generating an estimated \$6.8 billion in visitor spending for the city alone 10

AUDIENCE LIFESTYLE

It's no secret that Washington, D.C. has gone through a resurgence over the past several years. The nations capital is becoming one of the most sought after culinary and travel destinations. 20+ lively neighborhoods make up this city that offer residents and tourists a perspective like no other. Every neighborhood has its own style — whether it's art, sports, culture or history you desire, Washington, D.C. never disappoints. The D.C. vibe is exclusive and unique.



"Restaurant City of the Year" by Bon Appétit¹¹

2,233
Eating and drinking establishments in the District generating



\$3.6 billion in sales12

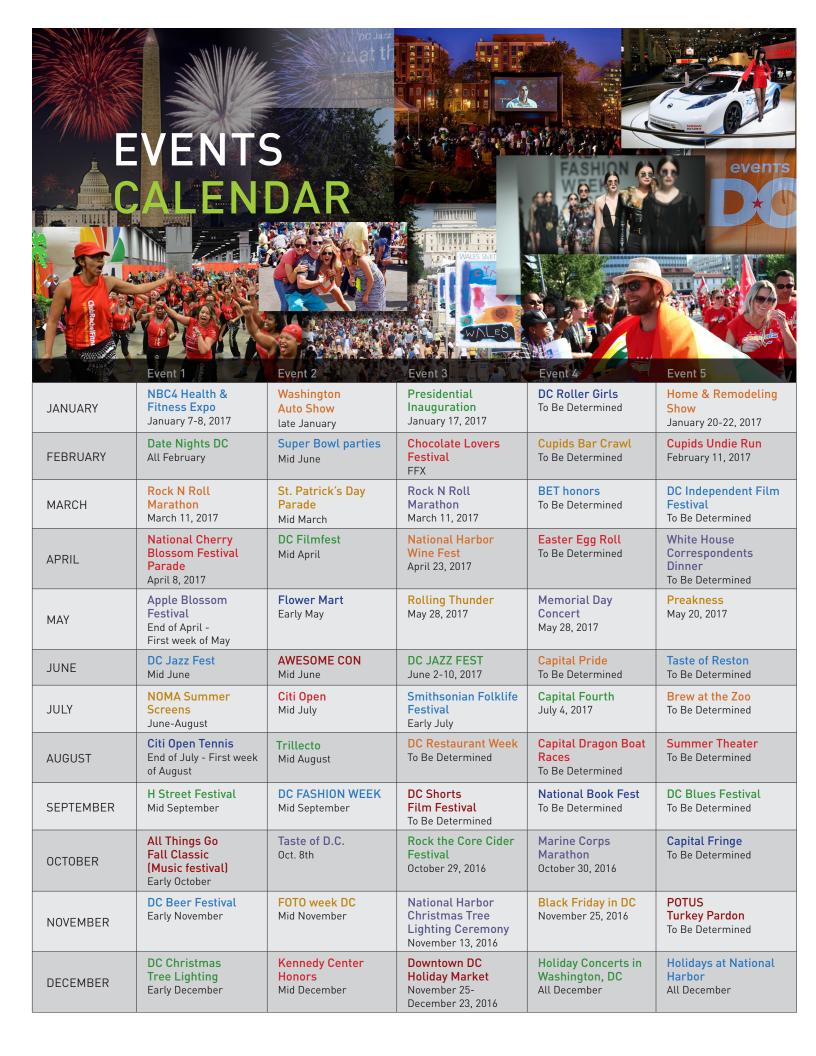
Nation's highest percentage of 25-34 year-olds making more than

\$100,000

healthiest city in America

76.8% of people in DC

reported exercising within the past 30 days 14



DIGI TECHNOLGY

ACUYA

GIMBAL



Ayuda is an ad tech company specializing in OOH. The Ayuda Platform is used globally by some of the largest OOH companies in the world to manage day-to-day operations. It includes an ERP specially built for OOH, a digital signage platform, and a programmatic ad-tech stack that enables 00H media companies to tap into new digital revenue streams. Ayuda is a proud member of the iAB, DPAA, OAAA and FEPE. For more information about Ayuda, visit www.ayudasystems.com

- GIMBAL beacon connecting the mobile ecosystem
- Worlds most widely deployed beacons
- Features:
- Increase engagement
- Improve digital ad relevance
- Bridge Physical with digital
- Advances Omni channel strategies

Real-time Attribution
VWI platform provides closedloop attribution and reporting,
identifying consumers who have
interacted with an ad on their
mobile device and then walked
into a physical location – all in
real-time.

¹censusreporter.org

²WDCEP

³wikipedia.org

4census.gov

5 WTOP

⁶ Washingtoniar

⁷ADWEEK

⁸ The New York Times

DC.gov

¹⁰ Destination DC

¹¹ bon appétit

¹² restaurant.org

¹³ Reuters/Nielsen

14 NBC News/Today

